

EQ

Your business, your profits,
OUR concern



When the 'red top' turned green

Trinity Mirror Printing Oldham's BS 8555 certification confirms it's an environmental champion

Resource efficiency special

Reduce your energy use — and reap the rewards

Water — your forgotten resource?

Efficiency gets a snappy makeover at Kellogg's



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Gain pounds

WE would like to take this opportunity to welcome you to the spring issue of EQ. Like individuals, businesses have ambitions about a range of things, from improving sales targets and ensuring better staff welfare through to potential expansion and saving money.

The last of these could be easier than you think, when **resource efficiency** is adopted as a way of life in your organisation.

And that's what this issue of EQ is all about: helping business become resource efficient and reap the financial and environmental benefits it brings.

We're going to help you re-evaluate your business and consider what changes you can make. Resource efficiency is about maximising output from a given level of materials and energy. Looking at waste, water and energy consumption, a business can often implement low-cost solutions that will pay dividends.

Included in this issue are a host of **case studies** highlighting the steps some companies have taken after working with Groundwork Environmental Business Services' advisors to reduce their environmental impact and, in turn, save money.

For example, energy costs have rocketed over the past two years. In 2006 **wholesale gas prices rose by 75%**, and because 40% of Britain's electricity is made using gas, it means **electricity prices have also increased** drastically, by 45%.

But there are numerous ways you can protect your business from these increases by reducing your energy consumption. This could involve large-scale investments in new, energy-efficient equipment — or more simple changes to your daily working culture, such as switching off computer monitors over night.

As an example of how effective simple changes can be, a recent Groundwork EBS energy audit at Freudenberg Household Products identified that there were two drinks machines permanently switched on, with only one being used. By turning one off, and monitoring the use of the other, the company saved approximately **£2,000** per annum.

Disposing of waste currently costs businesses £50 million per year. A current hot topic is **Landfill Tax**, which is set at two levels: £2 per tonne for inactive waste (rocks, soil, etc) and £21 per tonne for other ▶▶

Groundwork EBS in Greater Manchester is funded by



Magazine sponsors

by reducing your waste-line



measures such as turning off taps and fixing leaks to installing low-cost rainwater re-use systems.

For example, a recent EBS review at Manchester Environmental Resource Centre identified that a rainwater re-use system could allow water to be stored on site for watering of the company's grounds. By installing this system, **the company made substantial savings on its water bill.**

These examples are what resource efficiency is all about — making the most of the raw materials in your business and making sure you minimise waste, for the benefit of the environment and your business's bottom line.

AND finally there's climate change, an environmental challenge which must be faced, with the release of greenhouse gases such as carbon dioxide being recognised as the main contributor.

The Government has set a target for reducing carbon emissions by 60% by 2050. Will your business be in a position to meet the potentially stringent environmental targets set by future legislation? Or will you be losing customers after failing to show your environmentally friendly commitments when tendering for new contracts — something more businesses and public sector bodies are demanding.

There are a range of issues that are going to ensure resource efficiency will be an increasingly important part of your business — but they'll be plenty of benefits to reward you.

Read on for further inspiration!

WE'RE HERE TO

HELP: *Groundwork EBS's team of advisors can make a real difference to your business*

▶▶ waste. **This is set to increase to £35 per tonne** in the medium to long term — and this is on top of normal landfill fees. This alone should encourage companies to look at alternatives to disposing of their waste, such as recycling, waste brokerage or simply reducing the amount produced.

Water prices in the UK have also risen recently. The UK water industry supplies over 16 billion litres of water per day to domestic and commercial customers. Increased water consumption is resulting in decreasing sources of supply, a problem exacerbated by recent droughts. Rising water prices have thus been deemed necessary in order to maintain existing sources of supply and to help fund new reservoirs. Again, there are numerous ways to effectively reduce water consumption, from simple

What **Groundwork's EBS** advice has achieved in the North West since 2004

In the North West, Groundwork EBS has helped businesses make cost savings of **£12.8million**; we've helped stop over **52,000 tonnes** of CO₂ from being pumped into the atmosphere; **2.2 million tonnes** of raw material have been diverted from waste landfill sites... and just in case there aren't enough rainy days in the region.... we've helped save over **478,000m³** of water.

EQ is a magazine published quarterly by Groundwork Environmental Business Services (EBS) in Greater Manchester. Groundwork EBS helps businesses to stay competitive and successful by taking a more responsible attitude towards health, safety, the environment and their local community. The opinions expressed in this magazine are not necessarily those of the publishers. Although every effort is made to ensure the veracity of claims made in this publication, neither Groundwork EBS nor the publisher can be held responsible for errors or omissions in editorial or advertising content. Comments and feedback are welcome and should be addressed to the Magazine Co-ordinator.


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COVER STORY: Groundwork EBS helps Trinity Mirror Printing Oldham

“Groundwork’s support has been invaluable and has helped us to introduce a formal EMS in a structured, user-friendly way”



CONGRATULATIONS: Trinity Mirror Printing Oldham’s Rob Frames (centre, left) receives confirmation of the company’s successful completion of BS 8555 Phase 3 from National Quality Assessment’s Keith Stanton (centre, right). Watching are (from left) Kathryn Dutton, Darren Hill, Ron McCoy, John Lathom and Paul Horner

Mirror, Mirror
on the wall,
who’s the
greenest of
them all?

TRINITY Mirror Printing Oldham normally prints the news but it’s been celebrating making it recently after its Oldham printing plant received the coveted environmental certification BS 8555 Phase 3.

This award follows hot on the heels of an audit by National Quality Assurance Ltd (NQA) and means they are the first of the Trinity Mirror sites to be inspected against the Institute of Environmental Management and Assessment (IEMA’s) Acorn Scheme and pass with flying colours.

And the celebrations were all the more memorable as the group was the 100th organisation to achieve this award in the UK.

The award is the culmination of several years’ hard work by a dedicated team led by Rob Frames, the site’s material handling manager and environmental representative.

In December 2003 Rob and the Trinity Mirror Printing Oldham’s environment team, including John Lathom, plant facilities manager, and Ron McCoy, security and health & safety manager, began working with Groundwork Environmental Business Services’ advisers to develop a step-by-step path towards BS 8555 certification and the implementation of a certified Environmental Management System (EMS).

Groundwork EBS supplied a host of consultancy and training services that helped the management team understand better how the plant’s operations impacted on the environment.

Initially, EBS advisers drew up a BS 8555 Gap Analysis, which highlighted areas to be addressed and included a register of working practices that required improving to reduce the plant’s environmental impact.

As part of the gap analysis a “tracker” system was developed that allowed Trinity Mirror to follow their progress towards BS 8555 as they completed various parts of the project. The tracker system split the project into bite-sized chunks, making it easier both to manage and communicate to staff the steps to be taken and the overall objectives. The strategy enabled the site to make smooth and effective progress through the various phases of BS 8555.

Along the way a host of benefits were unearthed. Principally, the project highlighted inefficiencies in utilising raw materials and energy, and paved the way for major cost savings to be made. Minimising waste led to further savings for the plant.

However, working towards BS 8555 in this step-by-step fashion delivered a further benefit: it became simple to highlight to outside organisations the company’s commitment to

to secure landmark award

working in an environmentally friendly manner — and that’s a factor that’s becoming increasingly important for many companies and public sector bodies who are committed to working only with businesses that can demonstrate a strong commitment to protecting the environment.

Rob Frames is a keen supporter of the BS 8555 method and a strong advocate of Groundwork EBS’s approach to helping businesses implement an EMS.

“Groundwork’s support has been invaluable and has helped us to introduce a formal environmental management system in a structured, user-friendly way.

“The Acorn materials and the implementation tracker have proved invaluable in implementing our EMS and highlighting areas that needed more input. We opted for the Acorn method as we found that its bite-sized approach was the most manageable way to progress towards ISO14001.

“Focusing on small, specific tasks made it easier to progress through the stages and it gave management a clear idea of their current position.”

Kathryn Dutton, of Groundwork Environmental Business Services commented: “We are very pleased to have supported Trinity Mirror Printing Oldham in achieving this certification.

“By helping an organisation of their stature to secure this benchmark we demonstrated Groundwork’s commitment to work with organisations of all shapes and sizes to implement effective environmental management systems.”

The success of this project has led the other UK printing sites in the Trinity Mirror stable to begin working with Groundwork EBS and they will also be monitored using the Acorn method.

The next stage for Trinity Mirror Printing Oldham will be ISO14001 certification, which they are currently working towards.



Trinity Mirror helps local children rise to meet the Groundwork challenge

TRINITY Mirror Printing Oldham has teamed up again with Groundwork Oldham and Rochdale as part of Groundwork’s 100 Business Challenge.

This aims to connect 100 companies in Oldham and Rochdale to the community in which they belong.

Members of the Environmental Team at Trinity Mirror worked with Groundwork’s Katie Lloyd, Gemma Russell, Kate Marcus, Kirsteen Powell and Andrew Fowler to offset some of their carbon emissions by planting around 600 trees and woodland plants at two local schools, Crompton Primary School and St Mary’s RC Primary School, Rochdale.

Martin Moore, headteacher at Crompton Primary School said: “It’s a really great opportunity to enhance the biodiversity of our school grounds and is a valuable resource for science in our national curriculum.”

Pupils at St Mary’s braved the cold to help with the tree planting. Their headmistress, Maureen Taylor, said they were delighted to take part in the initiative, which gave the children a great opportunity to be involved in caring for the environment — an important part of their school curriculum.

GREEN WORKFORCE:

(top picture) Pupils from St Mary’s with their adult helpers from Groundwork and Trinity Mirror Printing Oldham.

Below, Kirsteen Powell from Groundwork Oldham & Rochdale’s CSR team hands over a Recognition for Community Improvement certificate to Trinity Mirror representatives



Want to know more?
 If you are interested in setting up an EMS in your organisation, contact your local Groundwork EBS adviser.
 South Gtr Manchester: 0161 220 1020
 Oldham and Rochdale: 0161 624 1444
 Bury and Bolton: 0161 762 2650

Double savings for cuts to

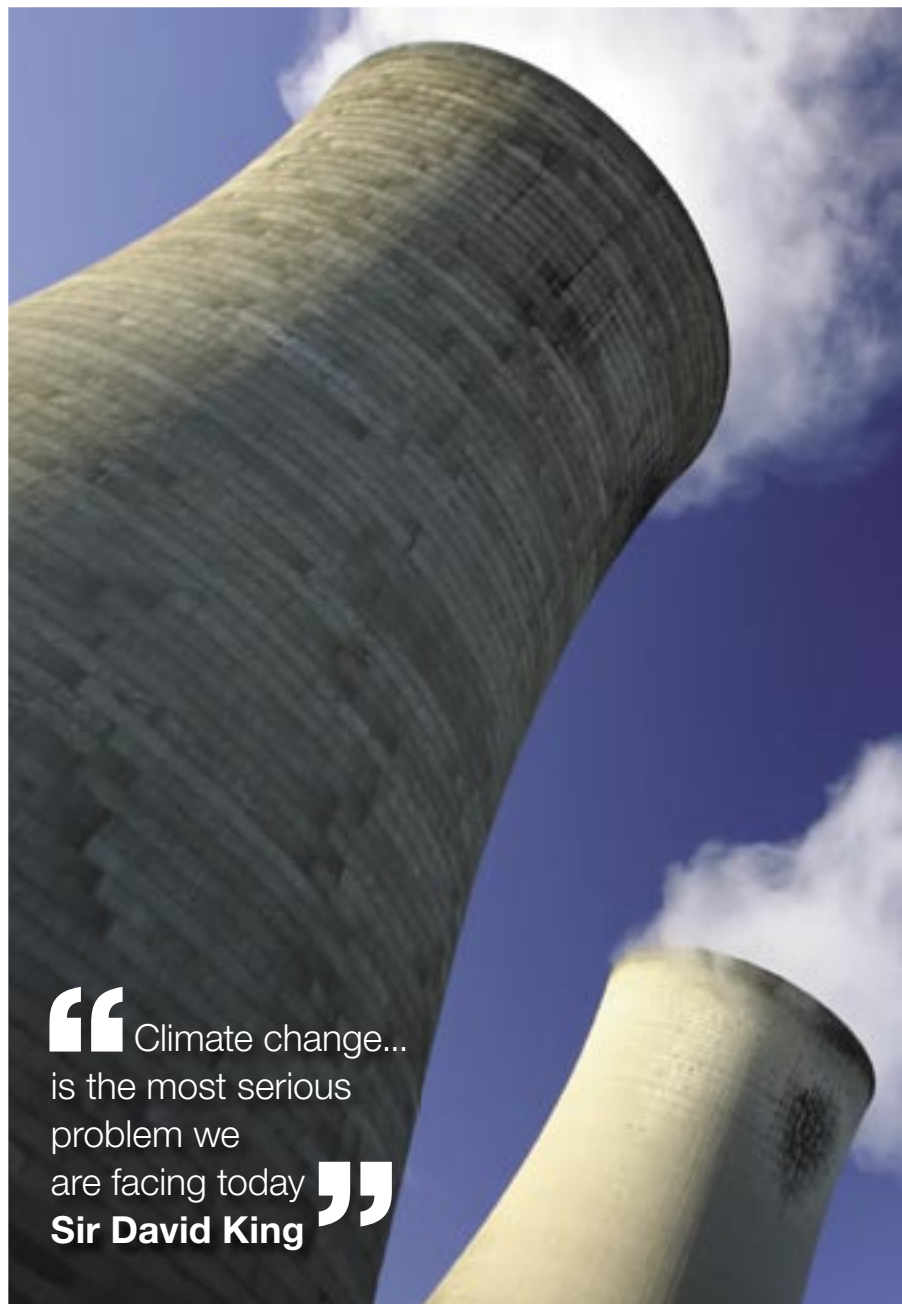
CLIMATE change is a pivotal challenge that we must face. The Government's Chief Scientific Advisor, Sir David King, described it as "the most serious problem we are facing today".

It is recognised that the release of greenhouse gases such as carbon dioxide is a main contributor to climate change. At present, approximately 6.5 billion tonnes of CO₂ are emitted globally each year, mostly through burning coal, oil and gas for energy. The recent Stern Review concluded that failure to tackle climate change could result in economic costs of £1.5 trillion each year, far outweighing the costs required to take effective action now.

It falls on us all to make a contribution towards this global problem. The Government's main strategy will be its Climate Change Bill, with a key long-term target being the reduction of carbon emissions by 60% by 2050.

On a regional scale the North West Climate Change Action Plan is taking the lead on climate change and energy. Its vision is for a "low-carbon region that has adapted well to the impacts of climate change by 2020". The North West Development Agency (NWDA) will develop and support the implementation of this, with the aim of increasing energy efficiency, reducing energy demand and the promotion of low carbon technologies. But businesses are expected to play their part too by committing to a low carbon vision, with all high-energy business users to have completed carbon reduction management plans by summer.

At least there are real financial incentives for businesses to cut their energy use. Not only will you ease the climate change problem, you'll protect yourself from the financial burden of ever-increasing energy costs. As the case studies on these pages highlight, there are real long-term financial benefits to be gained from implementing energy efficiency measures.



Case study: TBA Textiles

TBA Textiles has adopted energy-saving measures in order to achieve cost savings with no expenditure. The company develops and manufactures high-performance industrial textiles for primary industries and arduous environments.

Groundwork EBS helped raise awareness of simple ways to reduce energy use among employees, measures that could save approximately five per cent of energy bills.

A waste audit conducted by Groundwork identified further opportunities for reducing energy consumption.

Business manager Jack Binns produced energy awareness posters outlining details on the cost of energy for the previous quarter and these were displayed in appropriate areas.

They encouraged staff to:

- Report compressed air leaks
- Turn off lights when not in use

- Turn off extraction fans when not in use
- Switch off compressors when not in use.

Energy saving measures resulted in a reduction in electricity use of 29%, saving **273,440 kWh** per annum, which represents a CO₂ saving of **118 tonnes** per annum.

Total cost savings for TBA Textiles were **£21,676** per annum — a saving of **£240** per employee.

energy use

Case study: **Freudenberg**

Freudenberg Household Products LP has made big savings on its energy and waste bills after working with Groundwork EBS.

The company wished to review its office practices, particularly energy use and office waste disposal, in order to achieve cost savings.

After an initial consultation with a Groundwork Environmental Business Services advisor, an Envirowise Fast Track visit was organised. A walkover review of the premises identified a variety of potential improvements and highlighted potential cost savings of **£4,000**.

Office manager Tracy Monaghan commented: "These easy-to-implement techniques will actually save us a substantial amount of money. The advice we received has been very useful."

Substantial savings were made by:

- Encouraging staff to turn off lights and equipment
- Switching off unused coffee machines and fitting a timer switch on another machine
- Increasing staff awareness of waste minimisation tips such as re-using waste paper and double-sided printing
- With the help of Groundwork, contacting local recyclers to reduce the number of waste pick-ups
- The company is also considering installing an alternative flush system to replace the current, relatively uncontrolled, flush system.

These measures reduced energy consumption by approximately **40,000kWh** per annum, cutting carbon emissions by **17 tonnes** per annum. Astonishingly, simply switching off unused coffee machines alone made a cost saving of over **£1,800** per annum, while the waste minimisation measures reduced the use of virgin materials and waste to landfill, with potential savings of **£900**. A reduction in water and effluent volumes of around **400m³** per annum would also be achieved through the installation of the controlled flush system.

Want to know more?

Do you want to find out how your business can make big savings on its operating costs — and become a leading force in tackling the climate change and energy challenges that we face?

Simply contact Groundwork EBS NOW to arrange a visit from one of our trained advisers. Call:

For South Greater Manchester 0161 220 1020
For Oldham and Rochdale 0161 624 1444
For Bury and Bolton 0161 762 2650

MANCHESTER Rusk Company (MRC) has landed two major awards for its environmental performance. It scooped the Envirowise prize at the North West Food Awards in the "Preserving Our Environment" category after implementing an impressive range of measures to reduce its environmental impact and becoming more resource efficient, and the company was also named Best Performing SME in the UK CEED National Energy Efficiency Awards.

The company, which specialises in producing high-quality glazes, sauces and coatings for the food industry, was very aware of the importance of climate change and has been working with Groundwork EBS advisors for four years to improve its resource efficiency, reduce its impact on the environment and prepare the business for future legislation.

After advice from Groundwork EBS, the company has made several major changes. Investing in new technology has allowed the company to revise its product options and clients can choose a

“ The company is very aware of the importance of climate change ”

range of packaged formats, which reduces waste when delivered. Buying in bulk has cut vehicle movements to and from site; EBS calculated this had made a carbon saving of **44.63 tonnes per annum**.

A free waste audit by fellow Business Environment Association member Waste Management Ltd resulted in a dramatic reduction in waste collection movements, from two skip lifts per week to one per fortnight. Waste going to landfill is down by over 90%, a cash saving of **£10,000 per annum** and equivalent to 80 tonnes of waste.

Other improvements include increased use of recycled packaging, with a current trial looking at 100 per cent recycled, and the latest technology is used

MRC lands two tasty environment awards

for the company's lighting, reducing energy use.

As water is a key ingredient in its production processes, MRC has also looked carefully at its consumption. A litre meter has been fitted to control water use and its calibration monitored.

As well as saving money through its initiatives, the savings made and new technology used have allowed MRC to diversify its product range and enter new markets. MRC has also recognised the importance of harnessing environmental technologies as an effective business tool. Contractors and sub-contractors are chosen with their environmental credentials in mind, which has been essential for realising some of the latest improvements.

Throughout all the changes MRC recognised the importance of helping staff to understand the reasons for altering their working practices. Staff were encouraged to contribute towards the energy savings and waste minimisation and they developed a renewed sense of responsibility. Long-term, the efficiency savings have made the business leaner and stronger, and jobs safeguarded as a result.

There is scope for more at MRC. The more efficient lighting adopted on the factory floor is to be augmented with a further 32 hi-tech fittings in the warehouse and another five in the sauce production area. This will reduce energy use and cut costs as the bulbs have a longer life.

Finally, MRC is developing part of its grounds into a "green" area. A pond has been sunk and trees and vegetation planted. This green oasis will act as a carbon sink and compensate for some of the carbon MRC still produces.

Waste less, make more, with **environmentconnect**

**There's £3M
of business
support just
waiting for
North West
companies to
access — and
it's all FREE**

NORTH WEST companies are being urged to take advantage of £3,000,000-worth of FREE environmental support on offer through a new service.

Environmentconnect will help you save costs and resources, reduce waste and generate new business opportunities. The service is designed to deliver bottom-line business benefits by improving the environmental performance and profitability of North West companies.

Support can be provided offsite or at your business premises.

One type of support doesn't fit all companies, which is why **environmentconnect** exists — to connect you to the best possible environmental advice and solutions.

Environmentconnect is a way of harnessing the environmental advice and best practice available through the BREW partners in the region.

What's on offer?

Environmentconnect is the single point of contact to access a host of environmental business services, with topics including:

- Resource efficiency
- Energy management

- Clean technologies
- Legal advice
- Waste minimisation

Environmentconnect makes it simple to find the right support for your business.

Make the connection

Environmentconnect is designed to quickly assess your business needs and connect you with the right opportunities and solutions.

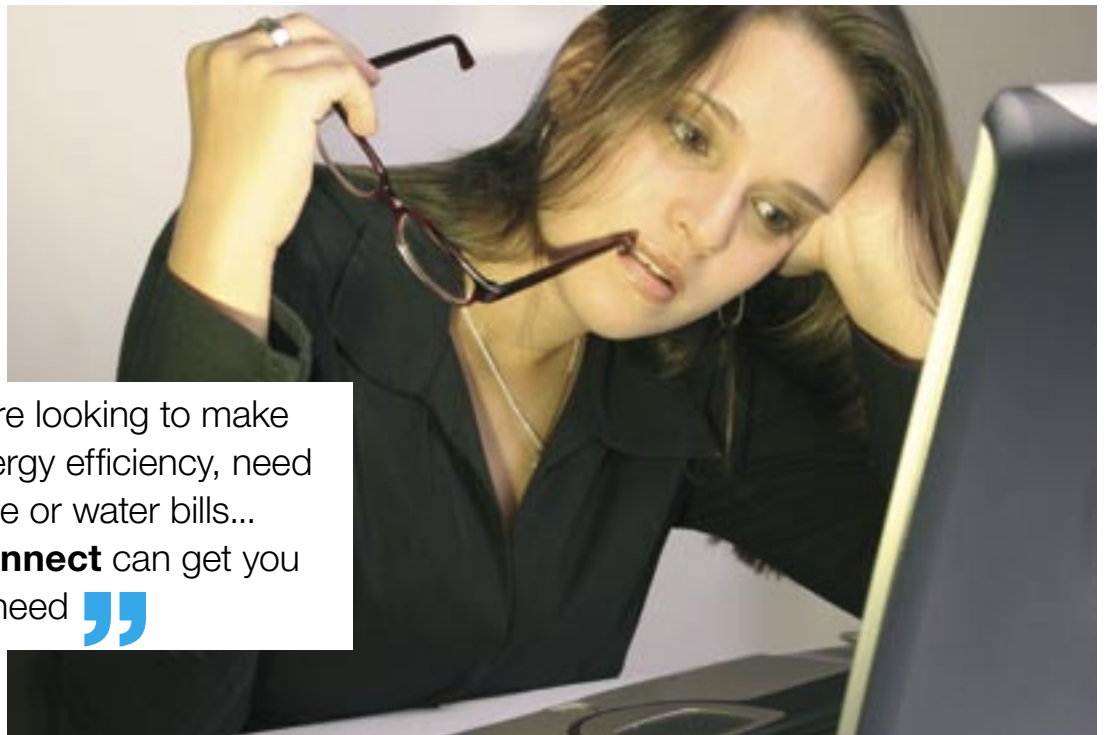
- Connect with providers of free environmental business support
- Connect with business advice designed to increase your profitability
- Connect with environmental business opportunities and solutions

Whether you are looking to make savings through energy efficiency, need to reduce your waste or water bills or are looking for new business opportunities in the environmental technologies sector — **environmentconnect** can get you to the support you need.

Want to know more?

To access the free, confidential support services simply call

0800 032 0222



“ Whether you are looking to make savings through energy efficiency, need to reduce your waste or water bills... — **environmentconnect** can get you to the support you need ”

North West businesses could save £490 million through resource efficiency



COMMERCIAL businesses in the North West are being advised to think carefully before throwing away common office items — in a bid to comply with regulations, save money and reduce the amount of waste that goes to landfill.

The Hazardous Waste (England and Wales) Regulations 2005 and the Lists of Waste (England) Regulations 2005, means many common office items, including fluorescent tube lighting and lead, Ni-Cad and mercury-containing batteries are now being classified as “hazardous waste”. Such items require separate collection, meaning companies must adjust their businesses’ practices accordingly — for instance by arranging collections by specialist contractors.

Businesses could help reduce waste further by taking care to recycle all printer and toner cartridges rather than disposing of them with other rubbish. Segregating waste in this way also demonstrates that companies are being environmentally-aware more generally.

As far as unwanted PCs are concerned, currently commercial businesses should consider whether disposal of their old machines is necessary in the first place, and investigate donating, recycling or reusing the equipment wherever possible.

When the Waste Electrical and Electronic Equipment (WEEE) Directive comes into effect in July this year, it will become the responsibility of the producers of new computer equipment for financing the collection and treatment of products at their “end of life” to reduce

Think waste, urges Envirowise

the amount of waste going to landfill.

Nick Ward, Envirowise Regional Manager for the North West, commented: “It’s imperative for local businesses to dispose of waste correctly — however, reducing the amount of waste produced in the first place should always be a priority. Many of the region’s offices will already be regularly recycling common

office items, so reducing their waste is the next step.

“Those that take a lead in lessening the environmental impact of their office stand to make considerable savings, and send out a strong environmental message to their customers and competitors at the same time.

“If every office in the North West improved resource efficiency, the region as a whole could save an impressive £490 million.”

Local businesses can take a big step towards cutting office waste and saving money by using a free CD ROM-based toolkit available from Envirowise.

The “**Green Efficiency**” CD ROM provides a step-by-step guide to help office-based businesses reduce waste and the use of common resources such as paper, water and energy. A savings calculator establishes just how much an individual company could potentially save — which could be as much as £200 per employee.

enVirowise
Practical Environmental Advice for Business

Want to know more?

To find out more about how your business is affected, and how to start making changes, visit www.envirowise.gov.uk/eq or call 0800 585 794.

The Envirowise Regional Manager for the North West is Nick Ward, who can be contacted on 0870 190 8300 or nick.ward@envirowise.gov.uk.

WATER is a resource that many people take for granted — and it's one that many businesses assume is a cost over which they have no control.

Many businesses still pay for their water through a flat rate charge and for these businesses the amount of water used is rarely monitored or controlled. There seem to be no strong financial reasons to do so.

And pleas to save water for environmental reasons have often fallen on deaf ears in the past. Unlike gas, it feels like a resource of which we have a plentiful supply; after all, the Greater Manchester area is not renowned for its long, dry spells!

Yet with the memory of last year's drought still strong — hosepipe bans are still in place in some parts of the south of England despite a very wet winter — and water and sewerage costs on the rise, perhaps now is the time to reassess our attitude towards our water use.

There are good reasons for controlling our water use. For businesses who pay for their water through a meter, reducing the volume consumed will lead to direct cuts in your bill. And as sewerage costs are calculated in proportion to the amount of water you take from the mains supply, there's a second saving in lower sewerage costs for reduced use. It's a savings double whammy that goes straight to your business's bottom line.

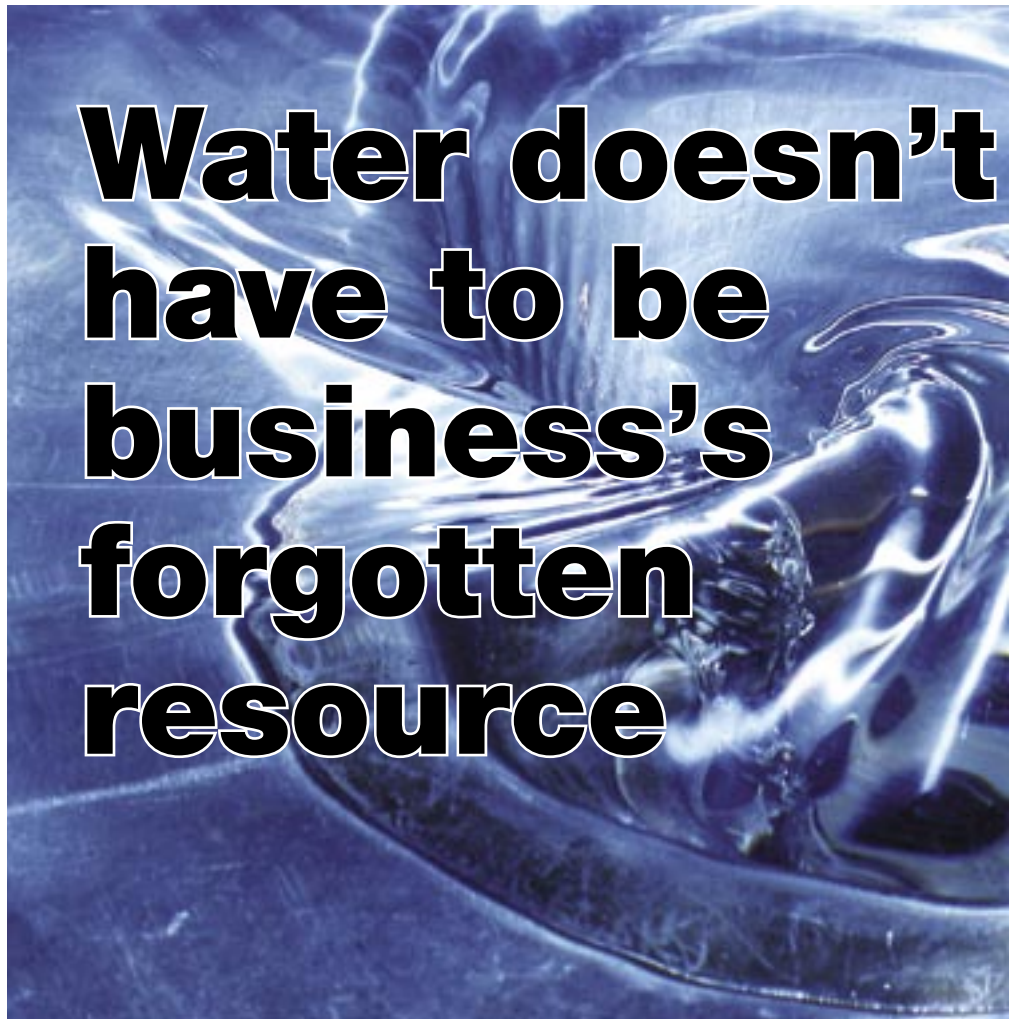
For companies paying for water through a flat charge you can receive money off your bill by ensuring none of your water enters into public drainage systems, eg, all water runs off into a stream, which would result in lower sewerage bills. Or you can invest in equipment to save water — if it's classed as environmentally beneficial you could receive enhanced capital allowances, earning tax relief on your business's profits equivalent to the size of the original investment.

But while making financial savings is always an attractive idea, there is a second, altogether more important reason for saving water. There is a growing acceptance that, as climate change starts to alter our natural weather patterns, a culture of reducing water use needs to flourish in the UK. We can no longer take for granted a plentiful supply of this most precious of resources all year round.

Cutting your water use

The following simple steps are good practice and can help reduce your water usage and improve your business's environmental performance.

- Do not leave taps running unnecessarily — keep a jug of water in the fridge rather than running taps until the water is cold
- Fix drips and leaks immediately. Check



Rainwater harvesting: reaping the benefits

- Rainwater harvesting replaces the need for some water from the mains supply and so your mains water costs are reduced if metered.
- Rainwater management schemes on a site can attenuate storm water.
- Planning departments are increasingly looking favourably upon the inclusion of rainwater harvesting systems in plans
- Companies may qualify for Enhanced Capital Allowances
- Running costs are minimal once the system is installed
- The systems can have a very short investment-pay back period, especially larger systems
- Rainwater is soft and therefore this can reduce the amount of detergent needed and reduce the build up of limescale in washing machines.

meter readings for unusual changes in water consumption

- Raise employee awareness of water efficiency
- Install free "Save-A-Flush" bags in toilet cisterns.

All of these can have a major impact on reducing water consumption.

Investment in equipment to improve water efficiency is the next option to think about.

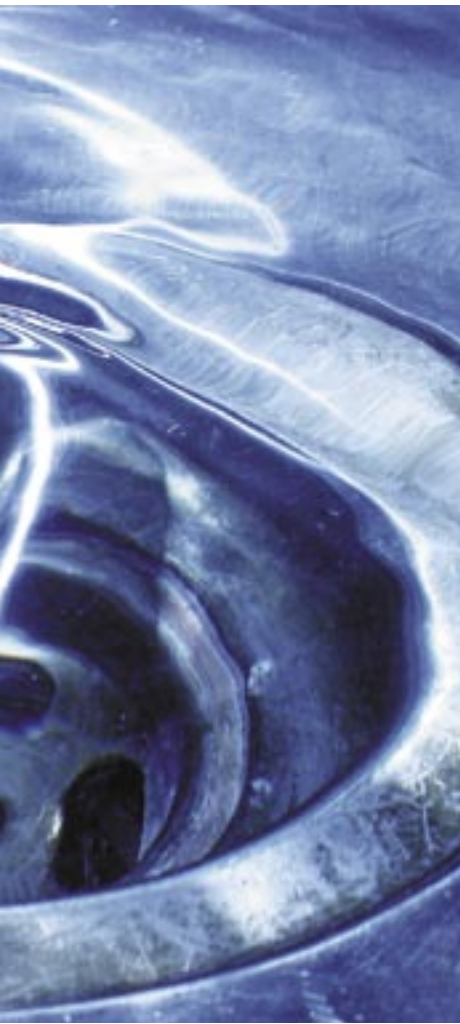
- Newer appliances may cost money but they are about 50% more water & energy efficient than models from 10 years ago
- Water efficiency devices such as self-closing taps, urinal controls and auto-

shut-off hosepipes reduce unnecessary use of water

- Think about introducing rainwater harvesting (see above) or investing in water recycling equipment.

Rainwater harvesting is not new but the practice has declined due to the availability of clean, reliable and inexpensive mains water. But with drainage systems becoming ever more over-burdened, new legislation is encouraging the use of such initiatives.

Rainwater harvesting involves capturing rainwater from roofs and driveways and bringing it, via normal guttering and down-pipes, to a storage tank (usually underground).



Debris and oil is filtered from the water before being pumped to where it is needed through pipes separate from the main supply.

The water can be used for any application that does not require potable (drinkable) water eg, flushing toilets or washing vehicles. In more advanced systems the water can be turned into potable water via sediment filtration and UV sterilisation.

Water harvesting systems can be installed into both new and old buildings, however they must be installed properly in accordance with the Water Supply (Water Fittings) Regulations 1999 to ensure that the rainwater does not cross-contaminate the mains water.

Want to know more?

Every business can make changes to their water consumption by following the simple steps outlined above. For a more detailed analysis of your business's water consumption, contact your local Groundwork EBS adviser who can provide an environmental audit of your business's efficiency in handling natural resources such as water.

Case study: **Water usage, MERCi**

A big MERCi for your assistance, EBS

MERCi (the Manchester Environmental Resource Centre initiative) is just one of many Greater Manchester businesses that have taken the decision to look again at how they use their water supply. MERCi is an independent charity working to make Manchester greener, safer, healthier and more equitable. The initiative supports over 300 arts and disability networks, with a particular emphasis on working with small community groups.

As an organisation that is by nature run on very high ethical standards, MERCi is keen to ensure that it's doing all it can to reduce its impact on the environment. There is a very limited budget available to achieve this however, so MERCi approached Groundwork EBS for support and guidance on the best way forward. First, Groundwork EBS advisers helped MERCi get the backing and support they needed from the board, its clients and funder. A presentation was drawn up and delivered at its

annual meeting, which explained the environmental issues that had been identified as affecting the organisation and steps that needed to be taken to improve MERCi's environmental performance.

An on-site environmental review and action plan were drawn up to prepare the way forward. Water-saving devices were installed, free, from Groundwork EBS and a grant was obtained from EBS to purchase a rain water re-use system, including new pipes and rain water butts. Water collected is used to water the grounds, reducing usage of mains-treated water.

Other changes implemented included re-assessing and reducing MERCi's energy usage. The environmental work has progressed so well that Groundwork EBS were asked to assist MERCi on other issues, and its staff have attended Chartered Institute of Environmental Health (CIEH) courses on health and safety and risk assessments.

IFS AND BUTTS:

If our company installed a rainwater catchment system, we'd save money...



What has MERCi gained?

MERCi has seen its water bill fall since working with Groundwork EBS, as well as making savings on its energy usage.

However, just as important has been the opportunity for MERCi to prove to the wider community that it is an organisation that is environmentally and socially aware.

Not only is it taking less water from the mains system, it has significantly reduced its carbon footprint, too.

A spokesperson commented:

“For a relatively small organisation the kind of support provided on environmental, health and safety issues has been invaluable and helped us make the most of our limited resources. We have achieved cost savings and the environment has benefited, too.”



Groundwork BEA helps put the snap, crackle and pop into Kellogg's efficiency drive

THE Kellogg's Company of Great Britain Ltd has made savings of over £100,000 after teaming up with the Groundwork Business Environment Association to work on improving the company's environmental performance and resource efficiency.

Kellogg's — one of the world's most recognisable companies — manufactures ready-to-eat cereals at its Trafford Park factory, producing over 120,000 tonnes of cereals a year. This makes the factory the largest cereal producer in Europe.

Kellogg's joined the Groundwork BEA in 2003. The company wanted to tap into the BEA's wealth of experience in supporting and guiding companies as they looked to improve their environmental performance. Kellogg's was keen to ensure the factory was run as efficiently as possible — particularly in light of the volumes of product manufactured — and that any negative impact it had on the environment was kept to a minimum.

With on-going support from Groundwork's advisors, Kellogg's has identified areas where environmental improvements can be made and worked towards these. These have included efforts to reduce energy consumption, a raised level of awareness of environmental issues among staff and improvements in waste management.

Energy consumption

To reduce energy consumption, a number of initiatives have been carried out including fitting more energy efficient lighting, reducing compressed air usage, minimising the use of motors, monitoring energy usage during both plant and process shutdowns and raising staff awareness of environmental issues.

Lighting has been made more efficient by replacing 1,000 T8 fluorescent tube and fittings with 500 T5s, and by removing any unnecessary lamps. By changing these light fittings, savings of over £30,000 have been made.

Monitoring energy usage during plant shutdowns has also proved worthwhile. By making sure machinery is switched off when not in use, Kellogg's has reduced the energy idle machines waste and saved £48,000 in the last year.

And finally, paying close attention to air conditioning levels has realised a further £24,000 of savings.

All of these initiatives have helped the plant to reduce the amount of energy used per tonne of product in the last year by 8.6 per cent, helping Kellogg's reduce its carbon dioxide emissions by over 2,000 tonnes and meet environmental targets.

However, energy efficiency has not stopped there. The company realised if further steps were to be taken, staff had a key role to play.

“With on-going support from Groundwork BEA advisors... Kellogg's has made savings of £100,000+”

More emphasis is now given to environmental issues in the company's quarterly magazine and in addition, an energy newsletter has been distributed among staff and a competition run to highlight the importance of saving energy.

Posters and stickers are now displayed to encourage energy-saving practices and noticeboards are regularly updated to keep staff aware of what environmental pressures the plant is under.

Waste management

Although Kellogg's has been recycling process waste for several years, support from Groundwork has helped to identify less obvious waste streams which can be recycled. These have included the recycling of shoes, workwear and fluorescent tubes.

Initiatives are also in place to reduce waste at source through providing more facilities for recycling on the production line.

Support in achieving these environmental improvements has helped the company to maintain its ISO 14001 accreditation and PPC permit, and it has been shortlisted for environmental awards.

Further scheduled environmental improvements for next year include improved monitoring of process energy and the setting of targets for energy reductions, and the implementation of a Combined Heat and Power (CHP) plant which will reduce energy usage by about 12%.

Want to know more?

Kellogg's may be a big company but it's efficiency savings came through concentrating on the little things — like the types of light bulbs it used and turning off machinery when not in use. These simple steps helped the company save 8.6 per cent on its energy bill. As energy prices increase, a similar-sized cut in any business's utility bills would create a welcome addition to the bottom line.

To find out how you could make savings just through becoming more energy efficient, call Groundwork BEA on:

0161 220 1020 (South/Greater Manchester);
0161 624 1444 (Oldham and Rochdale); or
0161 762 2650 (Bury and Bolton).



Bright idea: (above) The use of T5 fluorescent tubes in light fittings has helped Kellogg's save over £30,000 in energy costs

Green thinking: (left) Kellogg's has always looked to operate its Trafford Park factory in a way that doesn't harm the environment

Kellogg's and the BEA: efficiency results at a glance

ENVIRONMENTAL BENEFITS

- An 8.6 per cent reduction in the energy used per tonne of product produced in 2006, resulting in a total plant reduction of CO₂ emissions of over 2,000 tonnes.
- An additional 3.4 tonnes are being diverted from landfill each year through the recycling of waste work garments and safety shoes
- A greater awareness among staff of environmental issues both at work and at home.

ECONOMIC BENEFITS

- Kellogg's has saved:
- £30,000 through lighting improvements
 - £48,000 by monitoring energy usage during shutdowns
 - £24,000 on its air conditioning running costs

news in brief

Welcome to the BEA

A warm welcome to recent new members of the Business Environment Association: **Suprafit Ltd of Rochdale**, who manufacture water treatment machinery; **Imperial Designs of Middleton**, manufacturers of acrylic displays; and **Fabtrad Ltd**, a home furnishings company in Littleborough. New members from Oldham include **N.A.B. Contractors**, who undertake groundworks, **Positive IT Solutions**, an IT consultancy and support company, **Aztec Flooring**, wood and laminate flooring contractors of Chadderton, and **William Rigby (Sheet Metal) Ltd**. A new member to the BEA in Bury is **Barry Bennett**, a computer and IT solutions supplier for people with disabilities. Finally, welcome to Royton-based **AMR Asbestos Management Removal Ltd**, an asbestos removal specialist.

Emma's return

Emma Inott has returned from her maternity leave to become the senior environmental business advisor at Groundwork Oldham & Rochdale. Emma is developing a package of technical services that can be delivered to all businesses, complementing those that SMEs can access through the BEA. It includes noise assessments, compressed air leak detection, energy monitoring, the WEEE directive and environmental management systems. Emma will also manage and provide technical assistance to the rest of the team.

Join the club

Saddleworth Business Association, which represents local businesses and lobbies on their behalf, held its popular annual dinner at Saddleworth Golf Club on 24th February. Guest speaker was Peter Percival of Greenfield Brewery. Local businesses interested in membership can find contact details at www.saddleworth.org.uk

Promoting health in Rochdale

A WELL-structured health promotion programme can provide a range of benefits for businesses. It can help reduce staff sickness, decrease the risk of compensation claims for work-related ill-health and help to ensure compliance with workplace health-related legislation, eg, smoking, stress, health & safety.

Groundwork Oldham & Rochdale are working in partnership with Rochdale Council and the Primary Care Trust to deliver free healthy lifestyle support services to small and medium-sized businesses within Heywood and Rochdale. Although emphasis is placed on organisations operating within neighbourhood renewal areas, this does not mean that you are ineligible for support should you be based outside of these areas.

Areas of support/intervention include:



HEALTHY EATING MATTERS: *Encourage your employees to have better eating habits*

Smoking

On-site smoking cessation classes can be arranged for groups of employees wishing to stop smoking. In addition, a member of your staff can be trained as a smoking cessation tutor so that you have someone in-house that is able to provide the necessary assistance. In addition to the above, support with writing and implementing a Smoking Control Policy can also be provided.

Healthy eating

Staff can improve their understanding of healthy eating, through the provision of food preparation and cook & taste workshops. In addition, weight management sessions can also be arranged for those employees who wish to reach and maintain a "healthy" weight.

Mental health and well-being

Interactive workshops can be provided which look at workplace stress awareness and management. Support is also available to organisations that wish to work with the current Health and Safety Executive's management standards for work-related stress.

Physical activity

Advice and guidance is offered to help make your workforce more physically active. Arrangements could be made for a member of staff to become a trained walk leader.

As a result, members of staff could enjoy a risk-assessed walk, designed to fit in with scheduled breaks.

Want to know more?

To find out more about addressing workplace health issues, free of charge, contact: **Dr Martin Morris** at Groundwork Oldham and Rochdale on tel: 0161 624 1444; mobile 079263 57572 or martin.morris@groundwork.org.uk



Brand-Rex



IRWELL VALLEY



Building top tips

South East Lancs Construction Association (SELCA) holds bi-monthly meetings at Groundwork Oldham & Rochdale, covering topics such as employment law, health & safety and training issues within the construction industry. For more details contact Lisa Pickup at lisa.selca@yahoo.co.uk.

Flags out for EETTEC's new premises

BOLTON-based EETTEC (Ensign Engineering Training and Technical Consultancy) unveiled their new premises in January and invited a host of

local dignitaries to celebrate the event, including the Mayor of Bolton, local businesses and Groundwork Bury.

EETTEC was created by an experienced team of professionals, including doctors and professors, possessing years of industrial expertise and links with highly ranked universities. They provided bespoke training and consultancy within the engineering, oil and gas industries.

The EETTEC technical training institute offers a 700m² engineering and technical workshop facility with laboratory testing equipment and clean room areas. There is also a state-of-the-art information and communication technology centre with full internet access, complete with a library and knowledge centre, which provides support for EETTEC's delivery of bespoke technical training, consultancy and project management services.



Congratulations: Dr Chris Bamber, managing director of EETTEC, receives a certificate commemorating the opening of the company's new premises from Tony Taylor, Groundwork Bury's executive director. Watching proceedings are (from left) Dr Ali El Abani, director, EETTEC; The Mayor of Bolton, Walter Hall; and Professor John Sharp, director, EETTEC

Firm commitment to health & safety

GODLIMAN & Watson is just one of many Bury-based businesses who have gained enormously from their links with Groundwork.

Over the past 12 months the company has been working to create a bespoke health and safety training plan for their employees.

With Groundwork's support Godliman & Watson has invested heavily in a training plan focusing on individual and company needs. This culminated in the company winning the Health and Safety Award in the 2006 Groundwork "Oscars" evening.

"Groundwork's commitment to the improvement of our local communities throughout Bury, be it supporting people, places or businesses, has been immense," said a spokesman for Godliman & Watson. "Our involvement with Groundwork lifts our company profile within Bury but more importantly helps enhance the areas in which we develop."

The company has subsequently become patrons of Groundwork and would encourage any company to get involved. With more business support Groundwork is able to deliver even more projects to benefit the Bury area.



Iain Watson, managing director of Godliman & Watson, with Tony Taylor, Groundwork Bury's executive director

news in brief

Great Site

Site Electrical has secured certification to the occupational Health, Safety Assessment Series Standard OHSAS 18001:1999.

"The certification provides evidence of the company's commitment to the importance of health and safety to our employees, customers and members of the public," commented a spokesman for the company.

Don't give up the day jobs...

Nick Wright and Martin Morris from Groundwork Oldham & Rochdale enjoyed getting the Groundwork message out to a wider audience recently when they were invited on to Crescent Community Radio in Rochdale to

talk about healthy workplaces and the Business Environment Association. All went well until Martin decided to try on the headphones, sending his glasses flying and the presenter into fits of laughter (*cue music!*).

senior
HARGREAVES



Viridor
WASTE MANAGEMENT

WIGAN & LEIGH
COLLEGE



Tetrosyl Ltd



WIGAN
LEISURE & CULTURE
TRUST

Free service offers route to cuts in workplace ill-health

WORKPLACE Health Connect has proved an invaluable resource for a number of North West companies since its launch.

Delivered in partnership with the Health and Safety Executive (HSE), this free advisory service aims to reduce the incidences of ill-health in the workplace.

The setting up of this service is timely as small businesses are currently finding workplace ill-health costing them up to 10 per cent of their total payroll costs, and the overall bill for workplace ill-health in the UK is estimated at £10 billion — or 28 million working days lost.

Two million people are suffering from ill-health caused by, or made worse by, their work. And once workplace ill-health strikes, it can quickly end that employee's long-term future in your organisation. After only six weeks' sickness absence, a person's ability to return to work falls so rapidly that a fifth of all long-term sick will eventually leave paid employment.

Yet to combat these worrying figures, few companies currently offer comprehensive workplace health support — only three per cent in a recent survey.

ONE company that has taken full advantage of Workplace Health Connect is the Community Health Action Partnership (CHAP).

Based in Salford, CHAP is a social enterprise, providing the local community with advice and support on healthy living. CHAP looks at health and happiness as part of a wider picture, offering opportunities for people to get involved with activities, and action groups to support services to bring health and well-being benefits to both individuals and the community.

As a new employer, CHAP's chief executive, Chris Dabbs, was keen to receive assistance

with a number of management issues related to Workplace Health Connect's areas of expertise.

In particular, CHAP's management wished to carry out a general review of their health and safety policies as well as look at staff absence, stress risk assessment and staff management.

The Workplace Health Connect service appealed to Chris and his team as it was specifically designed for SMEs and the external assessment would be free.

A site visit by a WHC advisor allowed Chris to explain his key objectives and discuss areas of concern. A concise report was drawn up which highlighted areas of good practice and those in need of review, and outlined steps to be taken to address the problems.

These included risk assessments, manual handling advice, suggestions for adjustments to workstations and strategies for reducing sickness absence and the risk of stress-related illnesses.

"The advisor provided us with clear, relevant information and a concise report which could be used by managers and directors," said Chris.

Benefits are already starting to flow from the advisor's visit and subsequent report. Staff management has improved, there is a better understanding of workplace absenteeism issues and the enterprise as a whole is offering a more assured service delivery. Compliance issues relating to current health and safety legislation have been addressed.

Chris and his colleagues at CHAP have been delighted with the service. "I would definitely recommend Workplace Health Connect to other organisations," he said, "especially those who do not have dedicated health and safety professionals working for them."

“A concise report was drawn up which highlighted areas in need of review... ‘I would definitely recommend Workplace Health Connect to other organisations’ ”

Want to find out more?

Workplace Health Connect offers advice and support on health and safety, occupational health and return to work issues.

Anyone working for a small to medium-sized enterprise in

England or Wales can call the Advice line on 0845 609 6006.

For more information visit

www.workplacehealthconnect.co.uk



Workplace Health Connect
Free and impartial advice on health at work in partnership with the HSE

0845 609 6006

Waste produced

Reference	Description	Area
Timber/Wood Waste		
AWR2417/531	Timber	Rochdale
AWR2755/795 & 2768/815	Non-Europallets for scrap, damaged Europallets	Rochdale
AWR2178/279	MDF	Oldham
AWR2750/787 and 789	Sawdust (hardwood/powder wood)	Oldham
AWR2750/788	Softwood Shavings	Oldham
AWR2758/799 & 2773/817	Chipboard / MDF board and MDF offcuts	Oldham & Rochdale
AWR2759/800	Chipboard	Heywood (Rochdale)
AB203	Hard and soft wood - timber lengths	Bury
AB207	30/40 broken pallets (monthly)	Bury
AB211	Bulk firewood logs	Bury
ABL15	3" x 2" wooden chunks	Bolton
AWN019	MDF wood dust/ MDF board	Wigan
AB218 & 219	Chipboard boxes/ Chipboard offcuts	Bury & Radcliffe
MA002	Pallets	Manchester
Miscellaneous		
AWR2710/743	Crane tyres	Rochdale
AWR2710/744 & 2754/794	Used engine oil	Rochdale
Containers		
AWR2756/796	Polythene lined bulk bags	Rochdale
AWR2115/262	Detergent drums	Oldham
AWR2749/786	Plastic containers	Oldham
AWR2472/583	1000ltr IBC	Middleton (Rochdale)
Plastics		
AWR2757/797	Baled clear polythene	Rochdale
AWR2765/808	Plastic drinks bottles	Rochdale
AB202	PVC trailer curtains	Radcliffe
AB201	End guards/bumper caps/wings	Radcliffe
MA172	Video tapes	Manchester
Card/Paper		
AWR2381/544	'Glassine' label backing paper	Middleton (Rochdale)
AWR2472/582	Office paper	Middleton (Rochdale)
AWN001	Heavy duty cardboard	Salford
AWN003 & MA029	Cardboard	Wigan & Manchester
Textiles		
AWR2766/810	Fabric shavings	Rochdale
AWR2766/811	Small fabric offcuts	Rochdale
AWR1272/57	High tenacity polyester offcuts	Oldham
Food waste		
AWR1988/226	Fruit citrus waste	Heywood (Rochdale)

Waste wanted

Electronic/Electrical		
WWR2586/666	Wire	Rochdale
WWR2656/702	Computer equipment	Rochdale
WWR2121/264	Inkjet & Laser Cartridges	Oldham
Plastics		
WWR776/333	Polythene	Rochdale
WWR2095/251	Polythene / Plastics	Oldham
WWR2114/261	Lightweight Plastic Pallets	Oldham
WB032	Thermoplastic material	Bury
WB090	Polyethylene film	Bury
WB093	Polycarbonate, acrylic, nylon	Prestwich
WB099	CDs for recycling	Prestwich
WWN001	Plastic cores for poly film	Warrington
WWN006	Polypropylene in any form	Leigh
Miscellaneous		
WWR2095/253	Rubber Planings	Oldham
WWR2095/252	Foam	Oldham
Card/Paper		
WWR2095/250	Cardboard / KLS	Oldham
WWR2372/502	Cardboard tubes	Oldham
WWN004	Shredded cardboard 2cm x 2cm	Bury
WB003/106	Cardboard boxes/Cardboard TV boxes	Bury
Timber		
WB098	Sawdust for oil clean-up	Bury
WB079	Timber 3x2, 2x2, 2x1	Greenmount
WB110	Wooden Crates >1.5m long	Bury
Textiles		
WB025	Cotton waste (rag size)	Bury

What is the waste exchange?

Q: DOES your business produce a large amount of waste as part of its manufacturing processes and it's costing you a fortune to dispose of it?

Q: Are you concerned that your business's waste is going to landfill when it could be recycled and put to a better use?

Q: Or could your business put others' commercial waste to use as part of your production processes?

IF YOU answer yes to any of the above, you need to get in touch with Groundwork EBS.

Groundwork EBS administers a FREE service called the **WASTE EXCHANGE** that puts organisations with waste materials in touch with companies who may be able to use that waste as part of their manufacturing process.

For more details, contact **Simon Coppack** (*South Greater Manchester*) on 0161 220 1020 or simon.coppack@groundwork.org.uk; **Jacqueline Roberts** (*Oldham/Rochdale*) on 0161 624 1444 or jacqueline.roberts@groundwork.org.uk; or **Nicola Davies** (*Bury/Bolton*) on 0161 762 2650 or nicola.davies@groundwork.org.uk



Bury's 'green stars' reap rewards

COMPANIES and organisations who have played a starring role in fulfilling and promoting their "green" credentials have been rewarded with their very own Oscars in this year's Groundwork Bury awards.

Around 300 guests attended the event, held in the elegant surroundings of Prestwich's Longfield Suite.

After a sumptuous meal, Channel M TV presenter Andy Crane took on the mantle of MC for the awards ceremony.

Schools, community groups, individuals and businesses were all represented at the event, which recognised efforts to preserve both the borough and the planet.

This year saw some changes to the categories as well as the inauguration of the Diamond Award for the best overall projects.

Winners of the highly prestigious awards were presented with framed certificates and glass trophies, with the efforts of other nominees recognised with "highly commended" awards.

Councillor John Byrne, chairman of Groundwork Bury, underlined the importance of the event.

"These awards have established themselves as a feature of the calendar in Bury," he said during his address.

He outlined the aims and objectives of Groundwork in terms of developing and providing health, safety and environmental services to companies not just in Bury but to those in Bolton, too.

Award Winners 2006

Health, Safety & Environmental Management:
Godliman and Watson

Public Sector Initiative Award:
Bury in Bloom

Building, Structures, Security and Landscape Improvements: **Ivy Homes**

Primary School Environmental Projects (The Mike Lord Memorial Award):
Holcombe Brook Primary School

High School Environmental Projects:
Elms Bank Specialist Art College

Community Environmental Project:
Downham Community Sensory Garden Project

Energy, Water & Waste Management:
Six Town Housing

Diamond Award — Best Overall Projects:
Elms Bank Specialist Art College and Bury in Bloom

Health, Safety & Environmental Management: Godliman & Watson

"Following a serious accident on one of our sites involving a sub-contractor, we undertook an immediate investigation to ensure that our staff, sub-contractors and visitors realised that we take health and safety seriously. Our specially designed programme of health and safety training has been followed over the past 18 months and is still on-going."



Energy, Water & Waste Management: Six Town Housing

Working with the Single Regeneration Bid energy officer in East Bury, gas central heating in Six Town Housing-run flats was replaced with solar panels, providing hot water through a system of tubes and stored in a twin-coil expansion tank in each flat.



Buildings, Structures, Security & Landscape Improvements: Ivy Homes

Built in the 1850s, the Tuscan-style residence has been restored into a tasteful development called The Residences. There is a walking/jogging path threaded among the trees, and a wrought iron gazebo for residents and their guests to enjoy.

Training and events

GROUNDWORK EBS provides accredited health, safety and environmental training courses and a wide range of topical seminars. The training and event programme below details the forthcoming Groundwork EBS training courses and includes some partners' events too.

Save Money!

And don't forget — discounts to training courses apply to Groundwork BEA members, so for little more than £1 a week* you may find you save the cost of your membership in the training discount you receive.

Book Online!

New events are being added to this list all the time, so for a full up-to-date events listing, visit the new Groundwork EBS website at www.forbusinessefficiency.org.uk and reserve your place by booking online via the "training & event" link.

* Cost of joining Groundwork BEA dependent on size of company. Details on request.



GROUNDWORK EBS EVENTS

Training Event	Date	Duration	Location	Cost BEA*	Cost non-BEA
CIEH Risk Assessment	23-24 April	1.5 days	Eco Park, Trafford	£130	£170
CIEH Award in H&S Level 2	26 April	1 day	Oldham & Rochdale	£100	£150
CIEH Level 2 Award in H&S in the Workplace	9 May	1 day	Wigan	£100	£150
CIEH Supervising Health & Safety	15-18 May	3.5 days	Manchester	£350	£450
1st Aid Appointed Person	June	1 day	Eco Park, Trafford	£70	£120
	<i>(date to be confirmed)</i>				
CIEH Manual Handling	14 June	3 hours	Oldham & Rochdale	£65	£100
CIEH Principles of COSHH	26 June	1 day	Eco Park, Trafford	£65	£100
How 2: Implement an Environmental Policy	11 July	2 hours	Oldham & Rochdale	£30	£50
CIEH Conflict Resolution & Personal Safety	11 September	1 day	Eco Park, Trafford	£100	£150
CIEH Risk Assessment	20 September	1 day	Oldham & Rochdale	£130	£170
CIEH Level 2 Award in H&S in the Workplace	9 October	1 day	Tameside	£100	£150
CIEH Environmental Awareness	18 October	1 day	Oldham & Rochdale	£100	£150
CIEH Award in Health and Safety Level 2	15 November	1 day	Oldham & Rochdale	£100	£150
CIEH Principles of Manual Handling	20 November	1 day	Wigan	£65	£100

For more details on any of the above events, contact Groundwork advisors:

- For South Greater Manchester **0161 220 1020**
- For Oldham & Rochdale **0161 624 1444**
- For Bury & Bolton **0161 762 2650**

or see www.forbusinessefficiency.org.uk

Bespoke training at your service

GROUNDWORK EBS can deliver bespoke training to your organisation's needs.

Such training can also be held on your premises, which can be more cost-effective for those organisations wishing to train larger numbers of delegates.

For a training proposal contact your local Groundwork EBS department (see above for contact details).

Want to be more competitive? Want to realise significant cost savings? Want to improve your business image?

All this can be achieved, and more, by making your business more resource efficient.

At Groundwork EBS, our resource efficiency consultancy services are designed to help you improve your environmental performance, a process that will save you money, make you more competitive within your market place and will help improve your business reputation.

We provide the technical expertise to help:

- Enhance the bottom line through minimisation of waste generation
- Increase efficiency with better use of raw materials, labour and utilities
- Decrease waste sent to landfill
- Reduce the risk associated with legislative pressures
- Improve your image with stakeholders

We can provide the support you need to help you identify, plan and execute resource efficiency programmes, varying from quick hit, single-issue solutions to long-term planning and continuous improvement strategies.

To find out more contact the Resource Efficiency Team.

South Greater Manchester
Simon Coppack on 0161 220 1020

Oldham & Rochdale
Jacqueline Roberts on 0161 624 1444

Bury & Bolton
Jan Doorey on 0161 762 2650

**for business
efficiency**

Visit us online at
www.forbusinessefficiency.org.uk



Get up to 80% off the cost of resource efficiency consultancy

Join the Groundwork BEA for as little as £1 per week* and you can get a massive 80% discount on the cost of Groundwork EBS's Resource Efficiency Consultancy Services, plus a whole host of other benefits, including discounted training, free business reviews and waste exchange services.

Call the Groundwork EBS team to find out how to join the BEA:

0161 220 1020 for businesses in Manchester, Salford, Trafford, Tameside, Stockport, Wigan, Chorley

0161 624 1444 for businesses Oldham & Rochdale

0161 762 2650 for businesses in Bury & Bolton

*BEA membership is subsidised for eligible businesses. Annual membership fees start from £55pa, dependent on the size of your company.

or email:
ebs@forbusinessefficiency.org.uk

